

## **Johnny Dorsey**

### Senior Consultant

JOHNNY DORSEY is a Senior Consultant, specializing in financial planning and analysis, project decision management and financial systems controls. Johnny has thirty-three years experience in both operations and finance, with two payment processing industry leaders. During his career, Johnny held executive management positions that oversaw transaction processing operations, finance operations, reporting and financial planning and analysis. Most recently, Johnny was a Senior Vice President at Visa, Inc., responsible for various financial analysis and reporting functions. Major projects Johnny oversaw while at Visa included the design and implementation of an automated, cross-company and comprehensive customer billing system that consolidated all transaction-based charges and related data into one statement. Feeds for this enhanced reconciliation and reporting system came from multiple technology and systems platforms. Johnny was also responsible for reviewing and creating new processes to support the analysis and review of business development opportunities, headed the Visa Pricing committee, served on the investment advisory board and led numerous projects to organize and provide consistent, accurate financial and business data in support of management decision-making processes.